

**Financial Summary  
for the year ended June 30, 2017**

<i>rupees in '000's</i>	2017	2016	2015	2014	2013	2012
Net Sales	3,315,682	2,802,613	3,973,517	4,133,696	4,773,213	4,198,758
Cost of sales	3,198,776	2,749,993	3,830,891	3,998,814	4,169,070	3,859,588
<b>Gross Profit</b>	<b>116,906</b>	<b>52,620</b>	<b>142,626</b>	<b>134,882</b>	<b>604,143</b>	<b>339,170</b>
Distribution cost	36,607	58,220	62,943	71,188	166,241	88,905
Administrative expenses	57,325	53,713	50,970	48,877	46,644	44,559
Other expenses	11,654	2,627	294	5,000	40,904	6,167
	105,586	114,560	114,207	125,065	253,789	139,631
	11,320	(61,940)	28,419	9,817	350,354	199,539
Other income	15,399	17,951	22,974	24,595	16,941	8,230
<b>Operating (Loss) / Profit</b>	<b>26,719</b>	<b>(43,989)</b>	<b>51,393</b>	<b>34,412</b>	<b>367,295</b>	<b>207,769</b>
Finance cost	44,721	40,240	69,531	72,098	54,481	123,019
<b>(Loss) / Profit before taxation</b>	<b>(18,002)</b>	<b>(84,229)</b>	<b>(18,138)</b>	<b>(37,686)</b>	<b>312,814</b>	<b>84,750</b>
Taxation	32,390	26,869	34,988	17,952	28,690	42,402
<b>(Loss) / Profit after taxation</b>	<b>(50,392)</b>	<b>(111,098)</b>	<b>(53,126)</b>	<b>(55,638)</b>	<b>284,124</b>	<b>42,348</b>
<b>Performance Ratio</b>						
Gross Profit Margin (%)	3.53	1.88	3.59	3.26	12.66	8.08
Fixed Assets Turnover	3.22	3.03	4.18	4.32	5.68	5.12
Return on capital employed (%)	(7.82)	(14.90)	(5.98)	(5.54)	29.18	6.35
Return on equity (%)	(8.53)	(17.46)	(7.21)	(7.15)	33.40	7.39
Operating Profit Margin (%)	0.34	(2.21)	0.72	0.24	7.34	4.75
Net Profit Margin (%)	(1.52)	(3.96)	(1.34)	(1.35)	5.95	1.01
(Loss) / Earning per share (Rupees)	(5.83)	(12.86)	(6.15)	(6.44)	32.88	4.90
<b>Working Capital Ratios</b>						
Debtors Turn Over Ratio	37.77	24.89	25.91	23.10	28.16	34.76
Debtors in no of Days	9.66	14.66	14.09	15.80	12.96	10.50
Stock Turn Over Ratio	5.42	6.55	10.13	8.65	10.69	6.69
Stock in no of Days	67.34	55.76	36.04	42.21	34.13	54.59
<b>Liquidity Ratio</b>						
Current Ratio	0.77	0.81	0.80	0.89	1.20	0.86
Quick Ratio	0.27	0.27	0.43	0.32	0.48	0.29
Interest Cover Ratio	(2.48)	(0.48)	(3.83)	(1.91)	0.17	1.45
<b>Financial Performance Ratio</b>						
Gearing Ratio	08:92	13:87	15:85	21:79	11:89	13:87
Break-up value per share ( Rupees )	68.51	74.24	86.50	91.43	99.48	66.82
Dividend per share	-	-	-	-	3.00	1.25
Price to Book Value	0.39	0.30	0.36	0.50	0.60	0.15
Total Assets	1,854,355	2,013,577	1,632,013	2,080,193	1,624,731	1,482,013
Current Assets	921,751	1,016,169	586,535	954,306	769,866	692,192
Current Liabilities	1,201,212	1,261,469	737,537	1,066,314	641,698	808,671
Operating Fixed Assets	932,604	997,408	1,045,478	1,125,887	854,865	789,821
Long Term Debts	52,670	104,234	141,409	214,537	114,271	89,109
Share holders' Equity	591,951	641,448	747,361	789,928	859,524	577,346