



CORPORATE BRIEFING SESSION

For the Year Ended June 30, 2022

SHAMS TEXTILE MILLS LIMITED

COMPANY PROFILE

CORPORATE BREIFING

FOR FY 2021-22

COMPANY PROFILE

CORPORATE BRIEFING SESSION - STML



- We are a Public Listed Company, incorporated in 1984.
- Scrip of Shams Textile Mills Limited (STML) is traded on PSX with market ticker of **STML**.
- Being a textile manufacturing concern we are engaged in manufacturing and trading of High Quality Yarn
- STML has three manufacturing spinning units.
- Our Units are located at Chiniot and Shahkot (Punjab).

VISION & MISSION STATEMENT

CORPORATE BRIEFING

FOR FY 2021-22

VISION & MISSION STATEMENT

CORPORATE BRIEFING SESSION - STML



VISION

To be a leading textile enterprise with global aspirations, effectively pursuing multiple growth opportunities, maximizing return to the stakeholders, remaining socially and ethically responsible.

MISSION

We are committed to become a premier manufacturing organization in the textile industry maintaining market leadership in the present business and diversifying / integrating into value added projects with the goal of maximizing returns for all stakeholders.

CORE VALUES

CORPORATE BRIEFING SESSION - STML



EXCELLENCE

Exceed expectations and take intense pride in everything you do everyday.

LEADERSHIP

Have the courage to rise above challenges, to work through adversity, and inspire others.

INNOVATION

Imagine what is possible. Foster creativity that challenges constraints and drives progress.

CORE VALUES

CORPORATE BRIEFING SESSION - STML



TEAM WORK

To be a leading textile enterprise with global aspirations, effectively pursuing multiple growth opportunities, maximizing return to the stakeholders, remaining socially and ethically responsible.

PASSION FOR CUSTOMER

Build positive relationships through outstanding service with each interaction.

INTEGRITY

Uphold the highest ethical standards and promote trust and respect.



OPERATIONAL PERFORMANCE

CORPORATE BRIEFING

FOR FY 2021-22

PRODUCTION - SPINNING

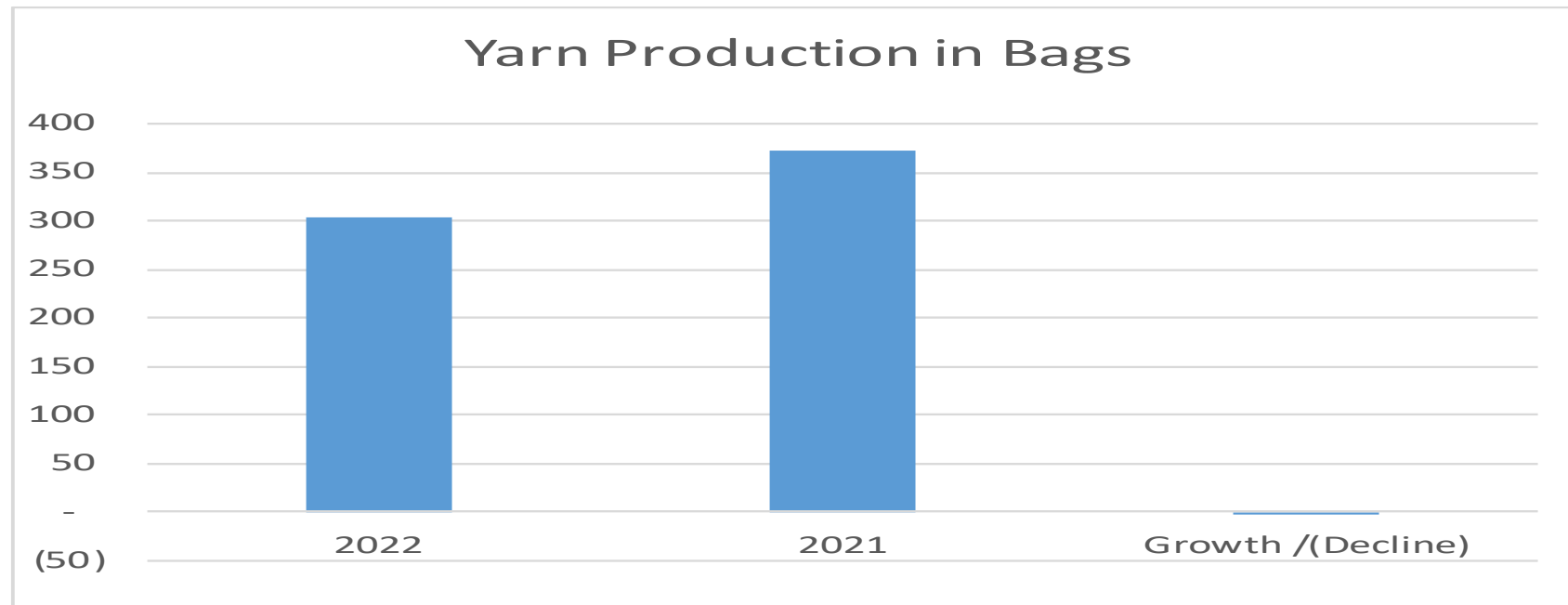
CORPORATE BRIEFING SESSION - STML



Cumulatively, for Yarn production; we have installed 56,352 Spindles and have annual capacity to produce over 21.38 Million Kgs of Yarn (in 20s Count).

Following are our Yarn Production Numbers.

Particulars	UOM	FY 2021-22	FY 2020-21	Growth / Decrease
		'Quantities in 000'		
Yarn Production	Bags	304	372	18%



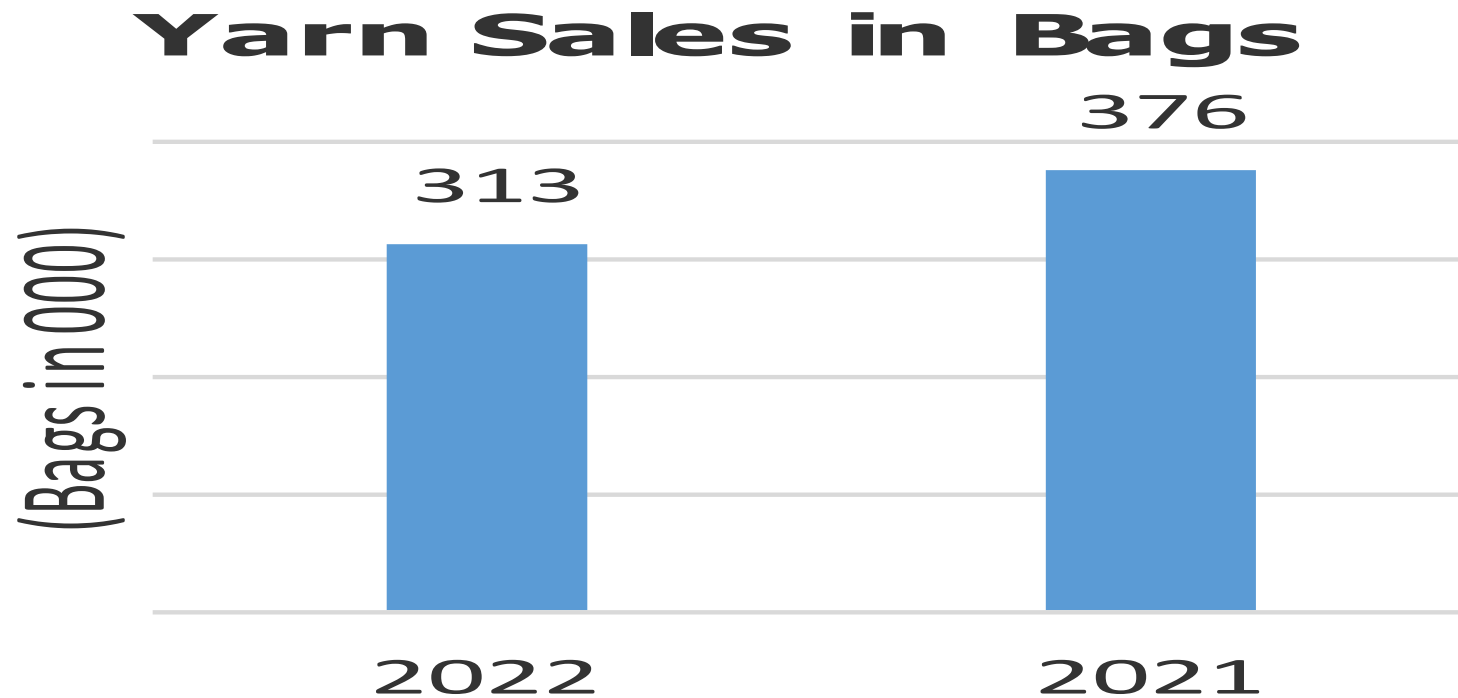
SALES SUMMARY

CORPORATE BRIEFING SESSION - STML



Sales Summary for the FY 2021-22:

Particulars	UOM	FY 2021-22	FY 2020-21	Growth/Decrease
		Quantities in 000'		
Yarn Sales	Bags	313	376	17%





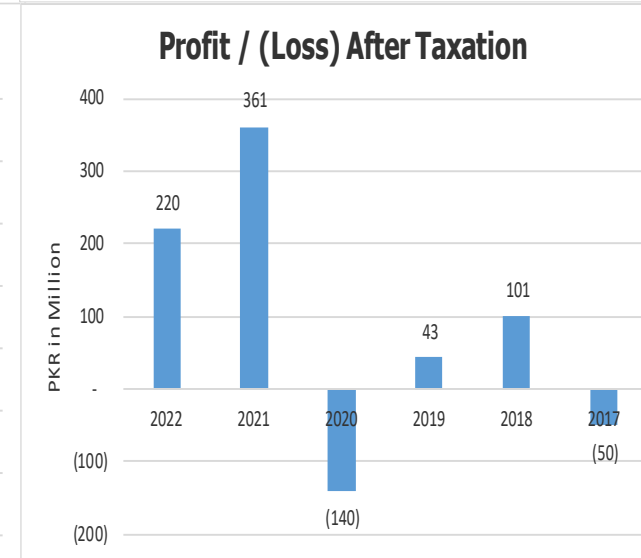
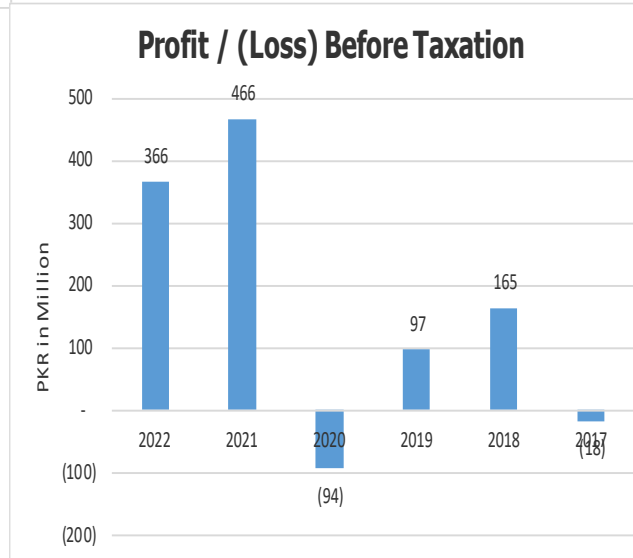
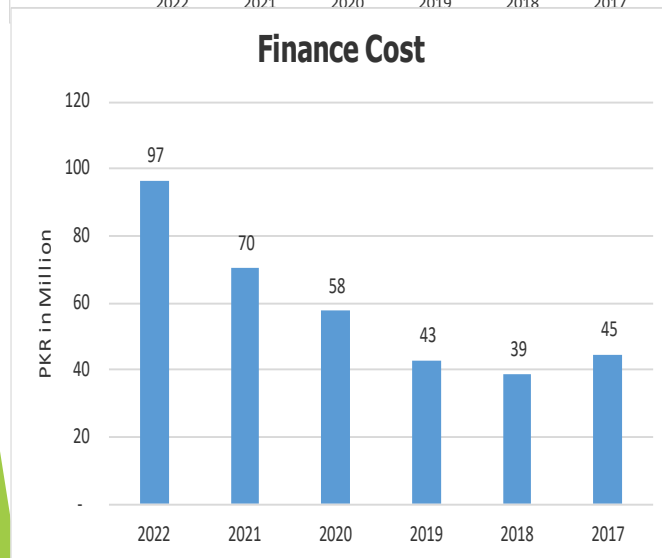
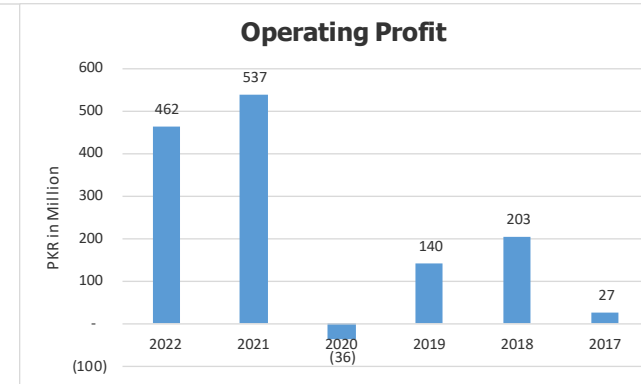
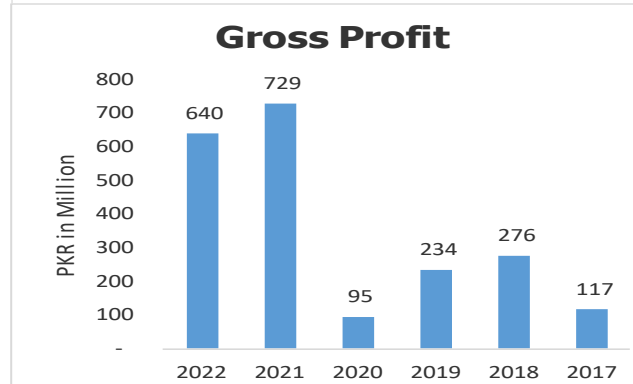
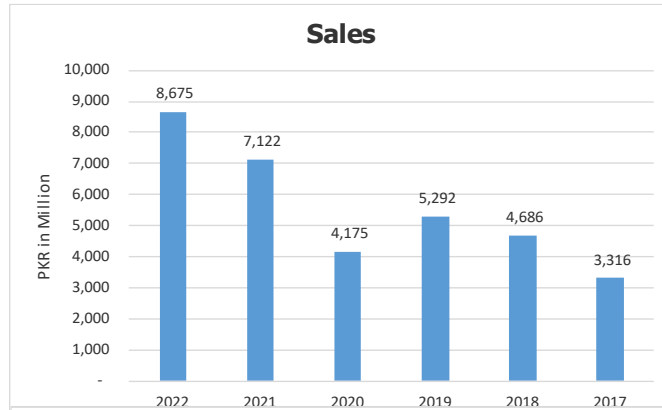
FINANCIAL PERFORMANCE

CORPORATE BRIEFING

FOR FY 2021-22

FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - STML



FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - STML



Profitability Ratios		2022	2021	2020	2019	2018	2017
Gross profit ratio	(%)	7.38	10.2	2.272	4.4	5.9	3.5
Operating profit margin to sales	(%)	5.13	7.5	(0.9)	2.6	4.3	0.8
Net profit margin to sales (net)	(%)	2.54	5.1	(3.4)	0.8	2.2	(1.5)
Return on average equity	(%)	22.0	47.3	(19.9)	5.5	12.6	(8.2)
Return on capital employed	(%)	19.9	40.4	(25.6)	6.3	14.3	(7.8)
Return on average assets	(%)	8.8	0.2	(8.2)	2.5	5.6	(2.6)

Activity / Turnover Ratios

Debtors turnover ratio	(times)	10.6	17.2	26.2	26.2	34.6	37.8
No. of days in receivables / Average collection period	(days)	34	21	14	14	11	10
Inventory turnover ratio	(times)	10.4	8.3	7.8	13.5	9.9	5.4
No. of days in inventory	(days)	35	44	47	27	37	67
Creditors turnover ratio	(times)	7.9	7.6	4.9	6.9	7.3	5.4
No. of days in creditors / Average payment period	(days)	46	48	74	53	50	67
Total assets turnover	(times)	3.5	3.3	2.4	3.0	2.6	1.7

FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - STML



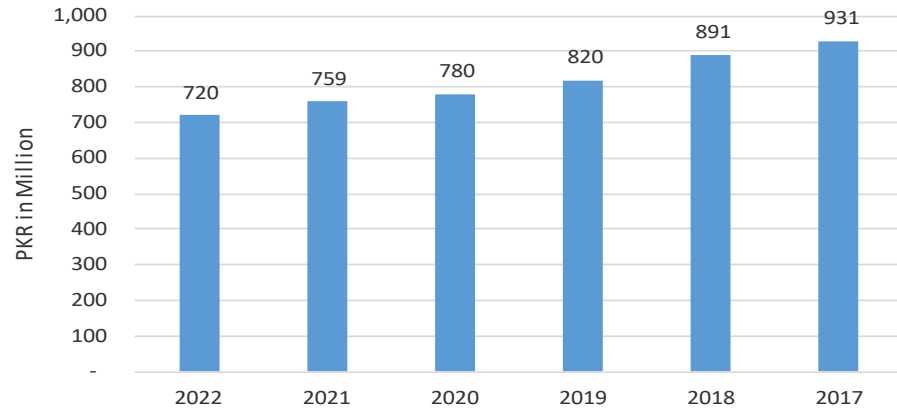
Statement of Profit or Loss	2022	%	2021	%	2020	%	2019	%	2018	%	2017	%
Sales - net	8,674,940	100.0	7,122,421	100.0	4,175,298	100.0	5,291,753	100.0	4,685,847	100.0	3,315,682	100.0
Cost of sales	8,035,081	92.6	6,393,472	89.8	4,080,438	97.7	5,057,572	95.6	4,409,798	94.1	3,198,776	96.5
Gross profit	639,859	7.4	728,949	10.2	94,860	2.3	234,181	4.4	276,049	5.9	116,906	3.5
Distribution and selling expenses	69,107	0.8	65,917	0.9	40,769	1.0	34,253	0.6	39,857	0.9	36,607	1.1
Administrative expenses	94,131	1.1	81,593	1.1	77,837	1.9	71,714	1.4	62,901	1.3	57,325	1.7
Other operating expenses	31,865	0.4	63,489	0.9	18,335	0.4	4,924	0.1	5,701	0.1	11,654	0.4
Other operating income	17,463	0.2	18,843	0.3	5,770	0.1	16,745	0.3	35,816	0.8	15,399	0.5
Operating profit / (loss) before finance costs	462,219	5.3	536,793	7.5	(36,311)	-0.9	140,035	2.6	203,406	4.3	26,719	0.8
Finance costs	96,537	1.1	70,327	1.0	57,558	1.4	42,925	0.8	38,696	0.8	44,721	1.3
Profit / (loss) before taxation	365,682	4.2	466,466	6.5	(93,869)	-2.2	97,110	1.8	164,710	3.5	(18,002)	-0.5
Taxation - net	145,529	1.7	104,967	1.5	46,337	1.1	53,724	1.0	63,526	1.4	32,390	1.0
Profit / (loss) after taxation	220,153	5.9	361,499	8.0	(140,206)	(3.4)	43,386	0.8	101,184	2.2	(50,392)	(1.5)

FINANCIAL PERFORMANCE

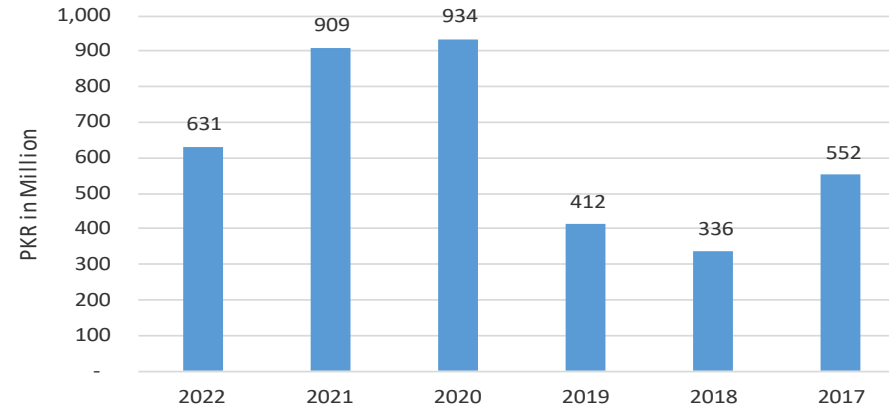
CORPORATE BRIEFING SESSION - STML



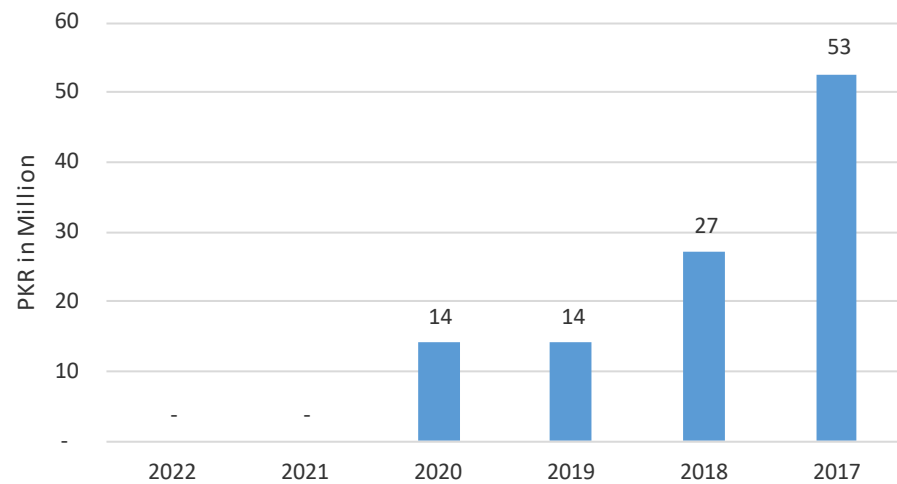
Property, plant and equipment



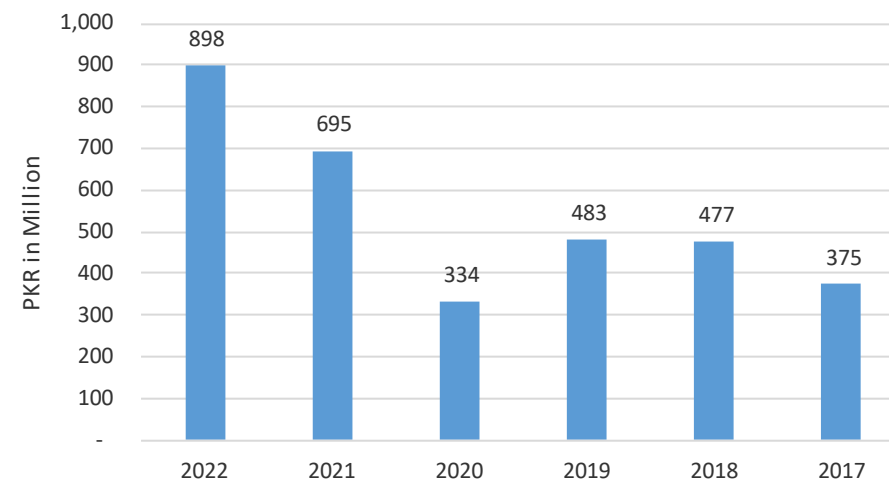
Stock-in-trade



Long term financing



Revenue Reserves

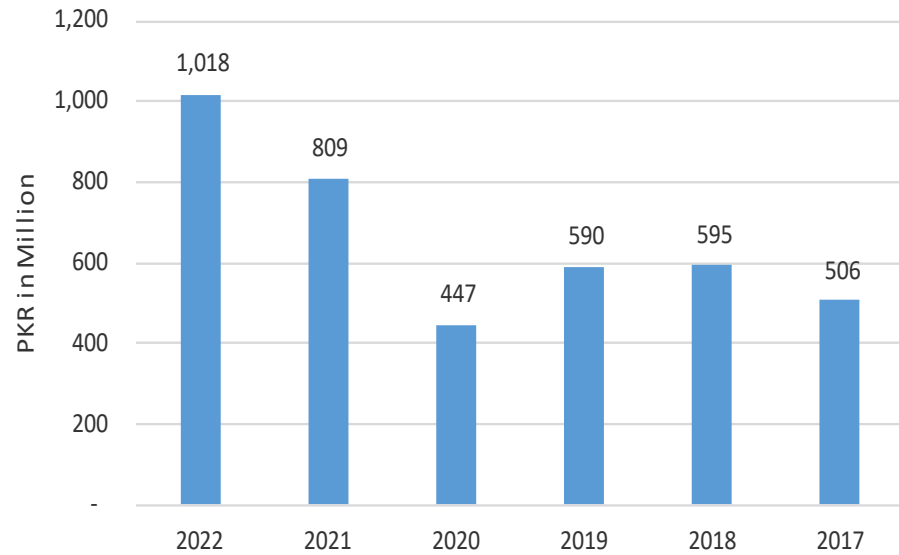


FINANCIAL PERFORMANCE

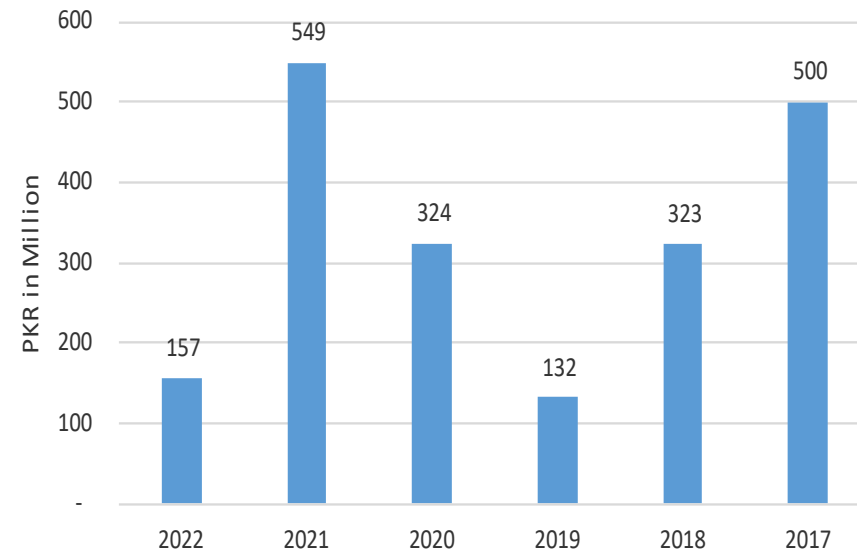
CORPORATE BRIEFING SESSION - STML



Shareholders' Equity



Short Term Financing



FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - STML



Summary of Balance Sheet	2022	2021	2020	2019	2018	2017
Property, plant and equipment	719,645	758,780	828,078	889,769	892,181	932,604
Stock-in-trade	631,120	908,546	634,399	411,980	336,358	551,596
Trade debts	903,581	735,048	94,477	223,860	180,720	90,437
Trade and other payables	1,115,719	1,067,130	844,029	880,668	661,248	625,199
Current assets	1,675,484	1,766,313	895,838	844,546	849,771	921,751
Total assets	2,455,457	2,573,292	1,723,917	1,734,225	1,741,951	1,854,355
Reserves	1,018,036	809,194	447,221	590,028	594,666	505,550
Shareholders' equity	1,104,436	895,594	533,621	676,428	641,448	591,950
Long term financing	-	-	14,036	14,036	27,103	52,670
Deferred liabilities	-	3,648	-	12,526	21,163	8,522
Short term financing	156,539	549,008	324,420	131,806	322,772	499,902
Current liabilities	1,351,022	1,674,050	1,176,258	1,031,235	1,012,619	1,201,212
Summary of Cash Flow Statement	2022	2021	2020	2019	2018	2017
Cash and cash equivalents at the beginning of the year	17,585	7,074	27,298	4,760	4,608	8,817
Net cash (used in) / generated from operating activities	427,411	(155,452)	(162,091)	261,750	271,521	143,803
Net cash used in investing activities	(23,338)	(42,249)	(31,017)	(2,803)	(26,410)	(8,995)
Net cash (used in) / generated from financing activities	(409,456)	208,212	172,883	(236,409)	(244,962)	(139,017)
Net increase / (decrease) in cash and cash equivalents	(5,383)	10,511	(20,226)	22,538	149	(4,209)
Cash and cash equivalents at the end of the year	12,202	17,585	7,072	27,298	4,757	4,608



STOCK INFORMATION

CORPORATE BREIFING

FOR FY 2020-21

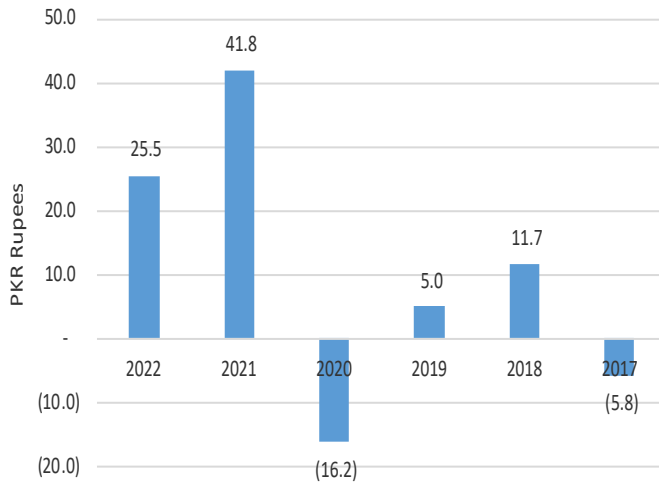
STOCK INFORMATION

CORPORATE BRIEFING SESSION - STML

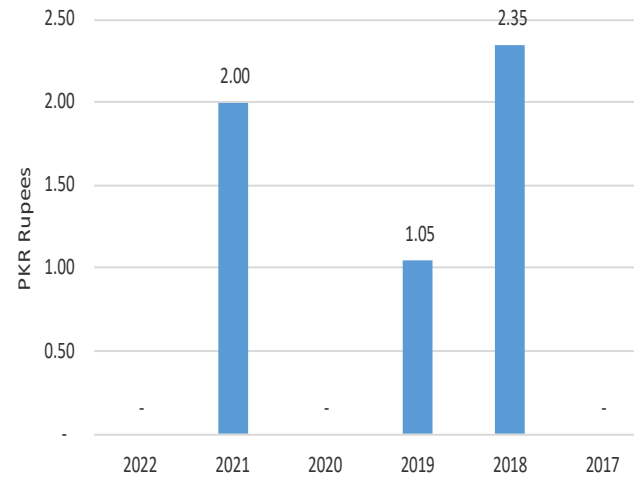


Investment / Market Ratios		2022	2021	2020	2019	2018	2017
Earnings per share	(Rs.)	25.5	41.8	(16.2)	5.0	11.7	(5.8)
Cash dividend per share	(Rs.)	-	2.00	-	1.05	2.35	-
Break-up value per share	(Rs.)	127.8	103.7	61.8	78.3	74.2	68.5

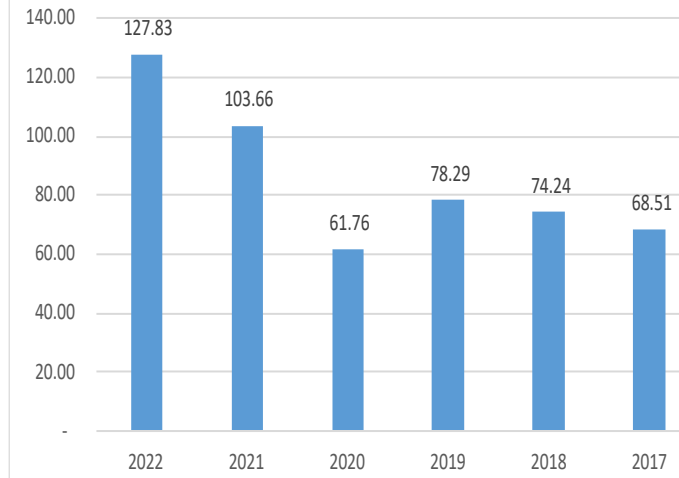
Earnings per Share



Cash Dividend per Share



Break-up Value per Share





THANK YOU