



CORPORATE BRIEFING SESSION

For the Year Ended June 30, 2024

SHAMS TEXTILE MILLS LIMITED



COMPANY PROFILE

CORPORATE BRIEFING

FOR FY 2023-24

COMPANY PROFILE

CORPORATE BRIEFING SESSION - STML



- We are a Public Listed Company, incorporated in 1984.
- Scrip of Shams Textile Mills Limited (STML) is traded on PSX with market ticker of **STML**.
- Being a textile manufacturing concern we are engaged in manufacturing and trading of High Quality Yarn
- STML has three manufacturing spinning units.
- Our Units are located at Chiniot and Shahkot (Punjab).



VISION & MISSION STATEMENT

CORPORATE BRIEFING

FOR FY 2023-24

VISION & MISSION STATEMENT

CORPORATE BRIEFING SESSION - STML **SHAMS**
Textile

VISION

To be a leading textile enterprise with global aspirations, effectively pursuing multiple growth opportunities, maximizing return to the stakeholders, remaining socially and ethically responsible.

MISSION

We are committed to become a premier manufacturing organization in the textile industry maintaining market leadership in the present business and diversifying / integrating into value added projects with the goal of maximizing returns for all stakeholders.

CORE VALUES

CORPORATE BRIEFING SESSION - STML **SHAMS**
Textile

EXCELLENCE

Exceed expectations and take intense pride in everything you do everyday.

LEADERSHIP

Have the courage to rise above challenges, to work through adversity, and inspire others.

INNOVATION

Imagine what is possible. Foster creativity that challenges constraints and drives progress.

CORE VALUES

CORPORATE BRIEFING SESSION - STML



TEAM WORK

To be a leading textile enterprise with global aspirations, effectively pursuing multiple growth opportunities, maximizing return to the stakeholders, remaining socially and ethically responsible.

PASSION FOR CUSTOMER

Build positive relationships through outstanding service with each interaction.

INTEGRITY

Uphold the highest ethical standards and promote trust and respect.



OPERATIONAL PERFORMANCE

CORPORATE BRIEFING

FOR FY 2023-24

PRODUCTION - SPINNING

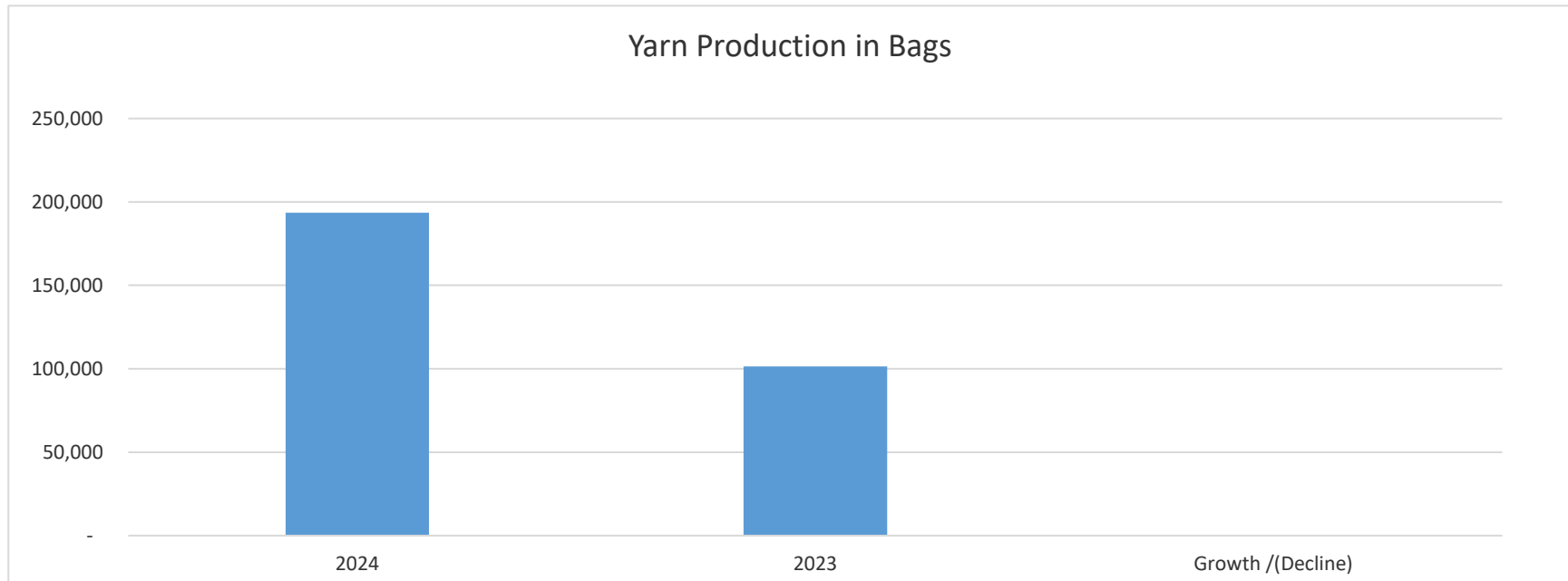
CORPORATE BRIEFING SESSION - STML



Cumulatively, for Yarn production; we have installed 51,312 Spindles and have an annual capacity to produce over 19.35 Million Kgs of Yarn (in 20s Count).

Following are our Yarn Production Numbers.

Yarn Production in Bags	2024	2023	Growth /(Decline)
	193,592	101,391	91%



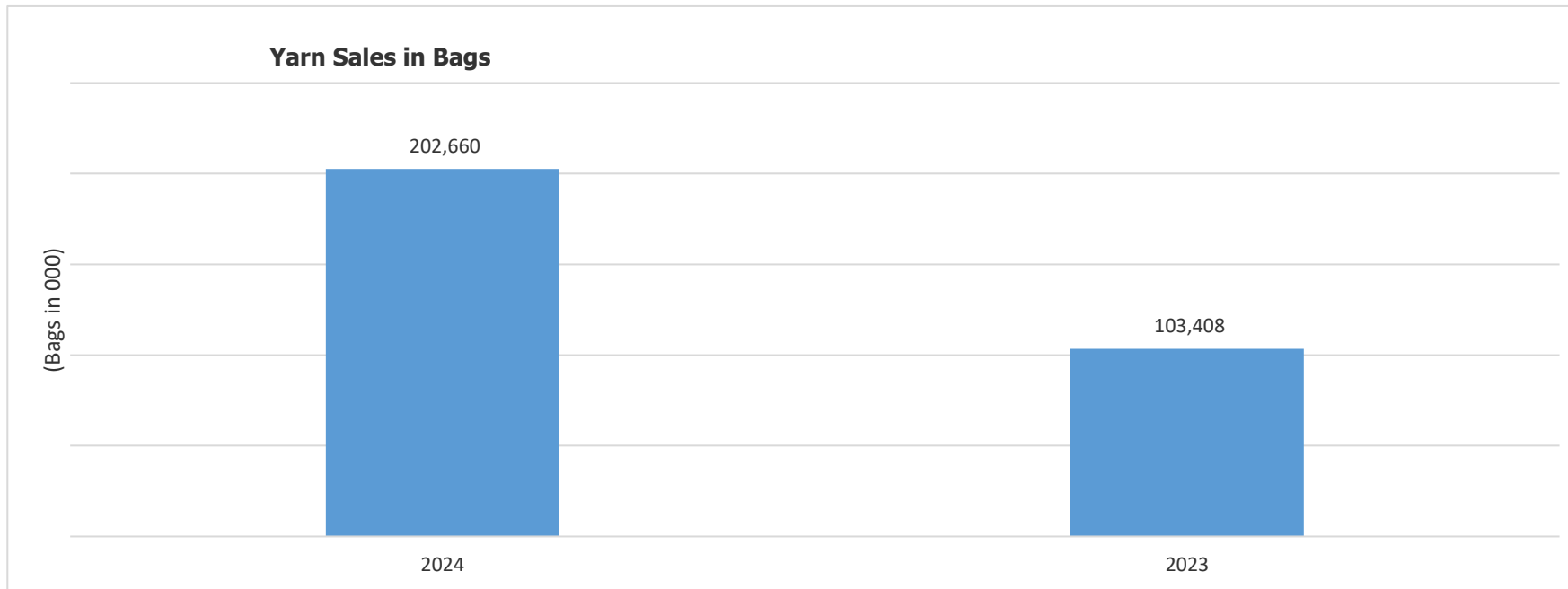
SALES SUMMARY

CORPORATE BRIEFING SESSION - STML



Sales Summary for the FY 2023-24:

Yarn Sales in Bags	2024	2023	Growth /(Decline)
	202,660	103,408	96





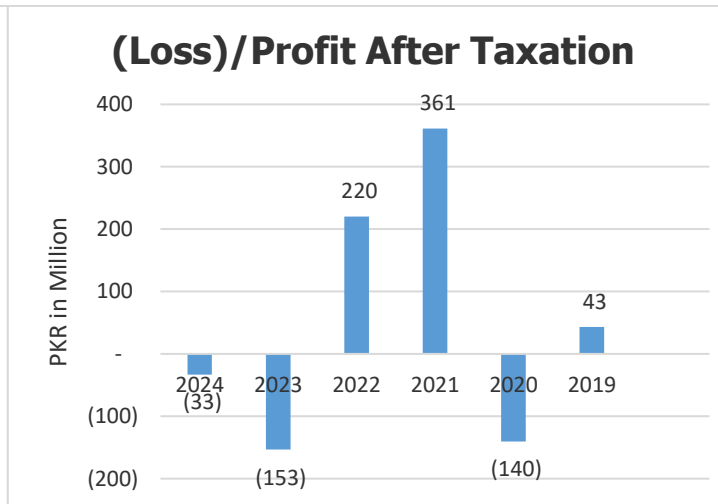
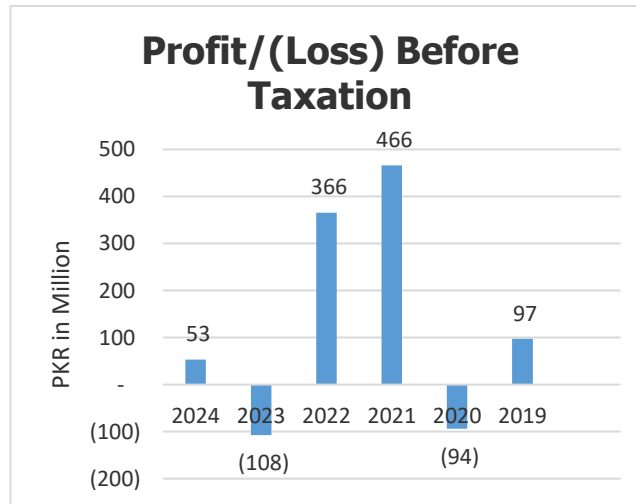
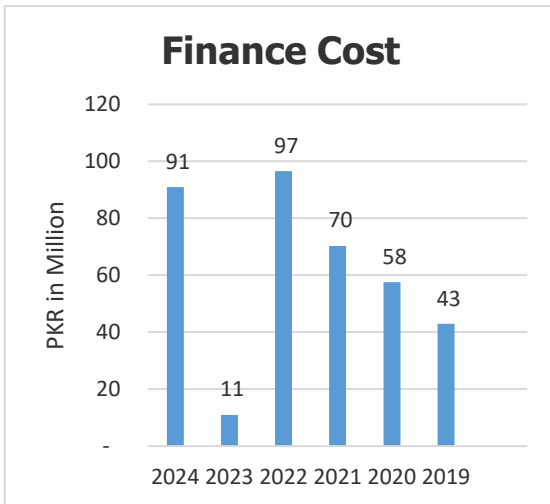
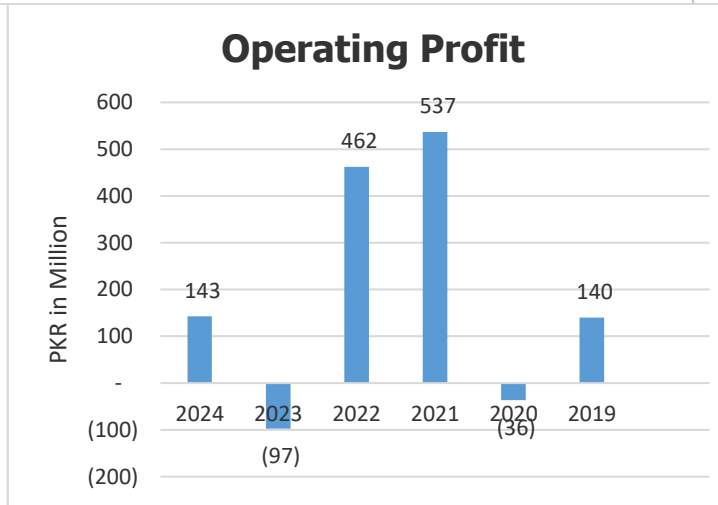
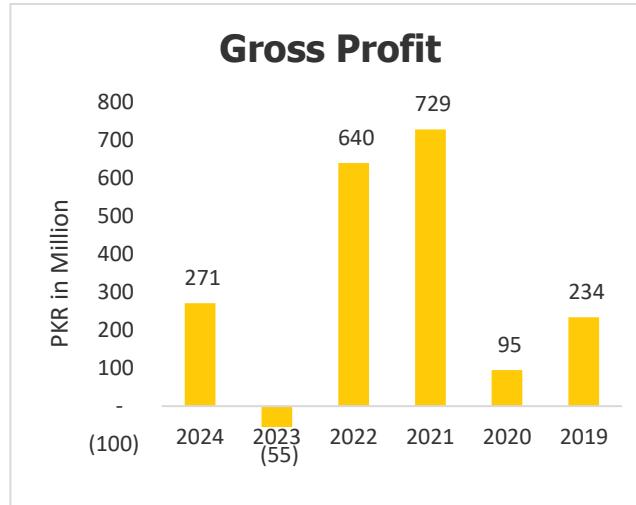
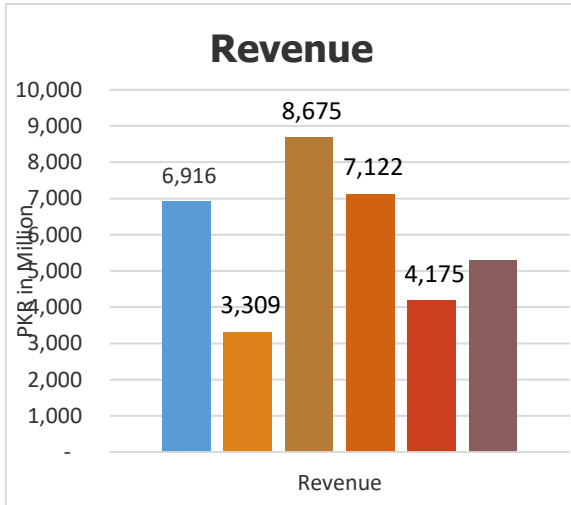
FINANCIAL PERFORMANCE

CORPORATE BRIEFING

FOR FY 2023-24

FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - STML



FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - STML



Profitability Ratios

		2024	2023	2022	2021	2020	2019
Gross profit ratio	(%)	3.910	(1.650)	7.376	10.235	2.3	4.4
Operating profit margin to sales	(%)	0.77	(6.4)	5.1	7.3	(1.0)	2.3
Net profit margin to sales (net)	(%)	(0.49)	(4.6)	2.5	5.1	(3.4)	0.8
Return on average equity	(%)	(3.73)	(16.4)	20.0	40.4	(26.6)	6.5
Return on capital employed	(%)	(3.64)	(16.2)	19.9	40.4	(25.6)	6.3
Return on average assets	(%)	(1.35)	(6.2)	8.8	16.8	(8.1)	2.5

Activity / Turnover Ratios

Debtors turnover ratio	(times)	10.5	4.6	10.6	17.2	26.2	26.2
No. of days in receivables / Average collection period	(days)	35	79	34	21	14	14
Inventory turnover ratio	(times)	12.4	5.3	10.4	8.3	7.8	13.5
No. of days in inventory	(days)	29	68	35	44	47	27
Creditors turnover ratio	(times)	5.5	2.7	7.8	6.5	4.4	6.2
No. of days in creditors / Average payment period	(days)	66	137	47	56	82	58
Total assets turnover	(times)	2.8	1.3	1.3	3.5	3.3	2.4

FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - STML



Rupees in thousand

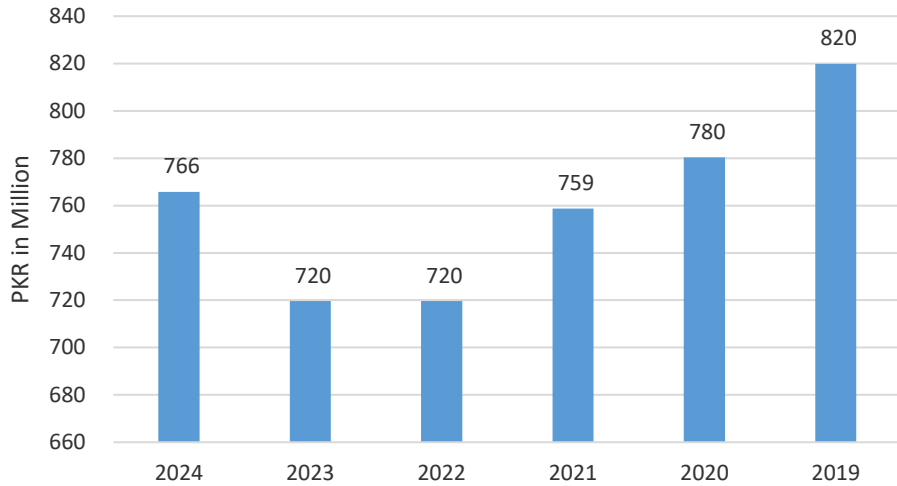
Statement of Profit or Loss	2024	%	2023	%	2022	%	2021	%	2020	%	2019	%
Sales - net	6,916,185	100.0	3,309,014	100.0	8,674,940	100.0	7,122,421	100.0	4,175,298	100.0	5,291,753	100.0
Cost of sales	6,645,455	96.1	3,363,623	101.7	8,035,081	92.6	6,393,472	89.8	4,080,438	97.7	5,057,572	95.6
Gross profit	270,730	3.9	(54,609)	-1.7	639,859	7.4	728,949	10.2	94,860	2.3	234,181	4.4
Distribution and selling expenses	60,871	0.9	36,846	1.1	69,107	0.8	65,917	0.9	40,769	1.0	34,253	0.6
Administrative expenses	123,365	1.8	116,296	3.5	94,131	1.1	81,593	1.1	77,837	1.9	71,714	1.4
Other operating expenses	33,049	0.5	3,928	0.1	31,865	0.4	63,489	0.9	18,335	0.4	4,924	0.1
Other operating income	89,788	1.3	114,621	3.5	17,463	0.2	18,843	0.3	5,770	0.1	16,745	0.3
Operating profit / (loss) before finance costs	143,233	2.1	(97,058)	-2.9	462,219	5.3	536,793	7.5	(36,311)	-0.9	140,035	2.6
Finance costs	(90,503)	-1.3	10,658	0.3	96,537	1.1	70,327	1.0	57,558	1.4	42,925	0.8
Profit / (loss) before taxation	52,730	0.8	(107,716)	-3.3	365,682	4.2	466,466	6.5	(93,869)	-2.2	97,110	1.8
Taxation - net	(86,625)	-1.3	45,576	1.4	145,529	1.7	104,967	1.5	46,337	1.1	53,724	1.0
Profit / (loss) after taxation	(33,895)	-0.5	(153,292)	-1.9	220,153	5.9	361,499	5.1	(140,206)	-3.4	43,386	0.8

FINANCIAL PERFORMANCE

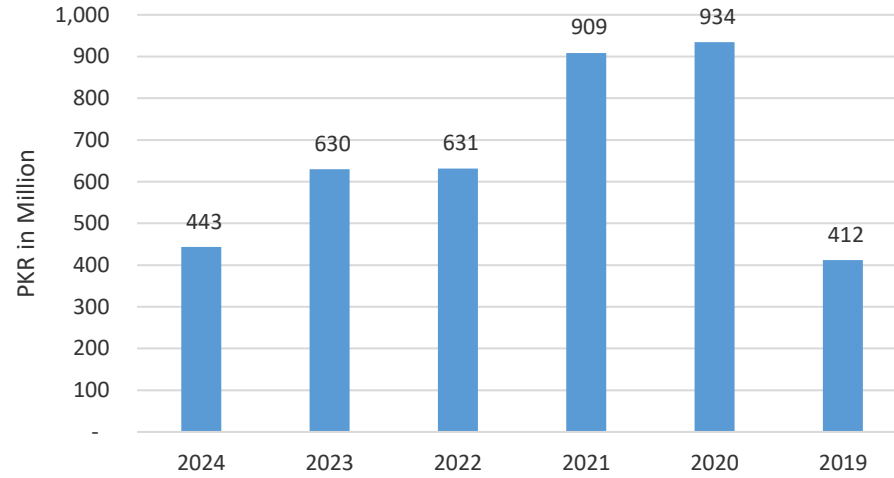
CORPORATE BRIEFING SESSION - STML



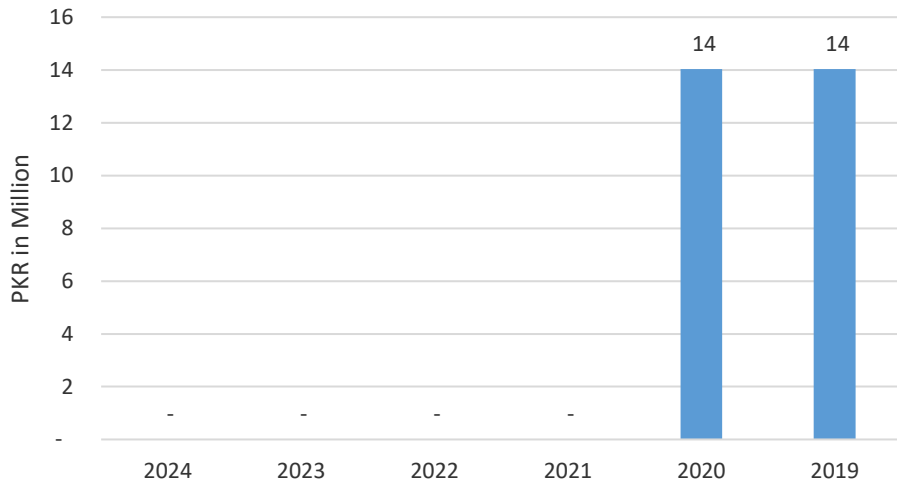
Property, plant and equipment



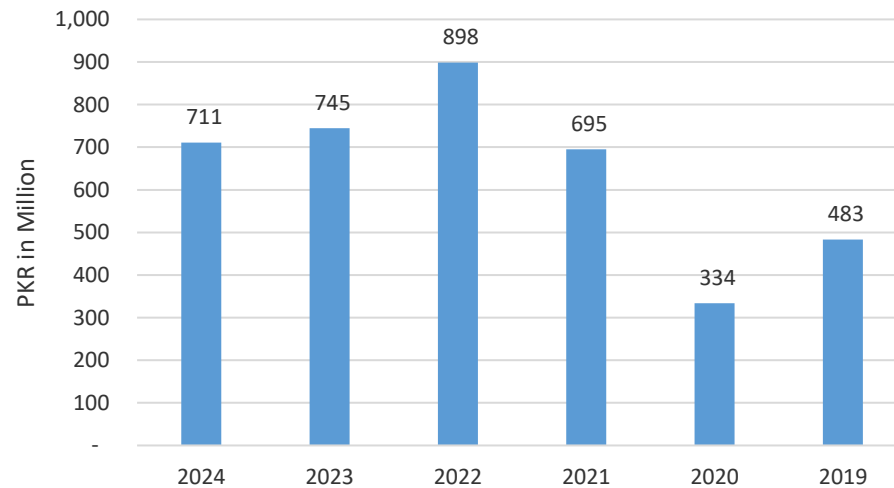
Stock-in-trade



Long term financing



Revenue Reserves

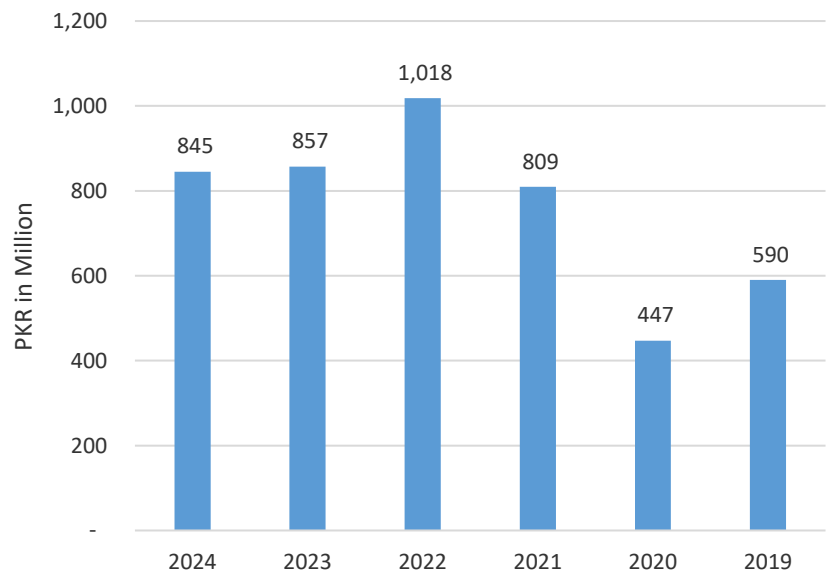


FINANCIAL PERFORMANCE

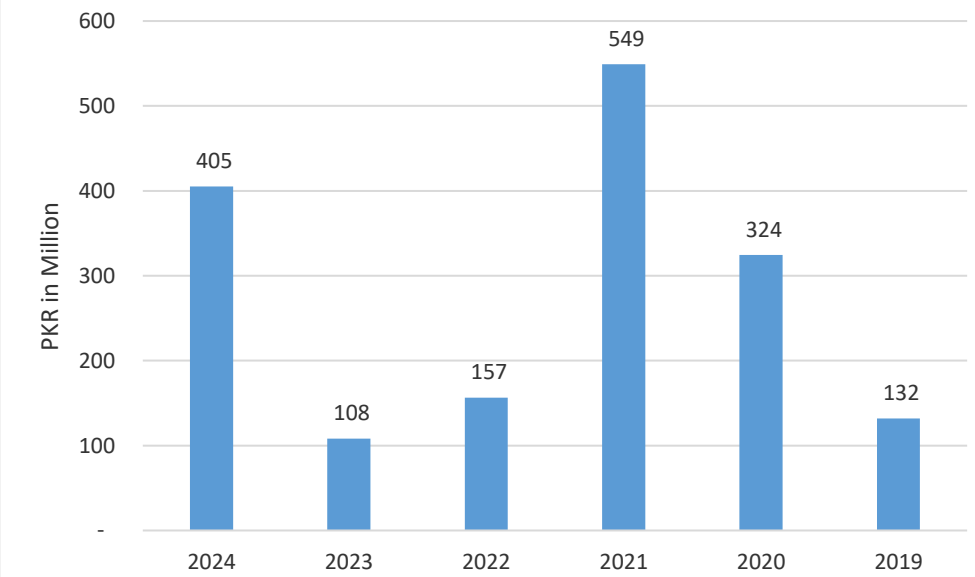
CORPORATE BRIEFING SESSION - STML



Shareholders' Equity



Short Term Financing



FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - STML

SHAMS
Textile

Rupees In thousand

Summary of Balance Sheet	2024	2023	2022	2021	2020	2019
Property, plant and equipment	765,738	719,631	719,645	758,780	828,078	889,769
Stock-in-trade	443,121	629,506	631,120	908,546	634,399	411,980
Trade debts	781,629	536,090	903,581	735,048	94,477	223,860
Trade and other payables	1,147,211	1,363,921	1,115,719	1,067,130	844,029	880,668
Current assets	1,689,548	1,685,572	1,675,484	1,766,313	895,838	844,546
Total assets	2,547,470	2,458,089	2,455,457	2,573,292	1,723,917	1,734,225
Reserves	844,918	857,305	1,018,036	809,194	447,221	590,028
Shareholders' equity	931,318	943,705	1,104,436	895,594	533,621	676,428
Long term financing	-	-	-	-	14,036	14,036
Deferred liabilities	-	-	-	3,648	-	12,526
Short term financing	405,206	108,298	156,539	549,008	324,420	131,806
Current liabilities	1,616,152	1,514,384	1,351,022	1,674,050	1,176,258	1,031,235

Summary of Cash Flow Statement	2024	2023	2022	2021	2020	2019
Cash and cash equivalents at the beginning of the year	25,736	12,202	17,585	7,074	27,298	4,760
Net cash (used in) /generated from operating activities	(171,296)	85,309	427,411	(155,452)	(162,091)	261,750
Net cash used in investing activities	(92,335)	(23,529)	(23,338)	(42,249)	(31,017)	(2,803)
Net cash (used in) / generated from financing activities	296,908	(48,246)	(409,456)	208,212	172,883	(236,409)
Net increase / (decrease) in cash and cash equivalents	33,277	13,534	(5,383)	10,511	(20,226)	22,538
Cash and cash equivalents at the end of the year	59,013	25,736	12,202	17,585	7,072	27,298



STOCK INFORMATION

CORPORATE BRIEFING

FOR FY 2023-24

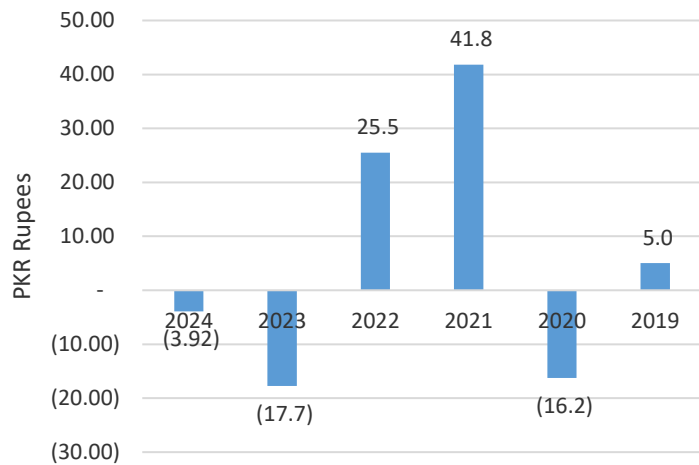
STOCK INFORMATION

CORPORATE BRIEFING SESSION - STML

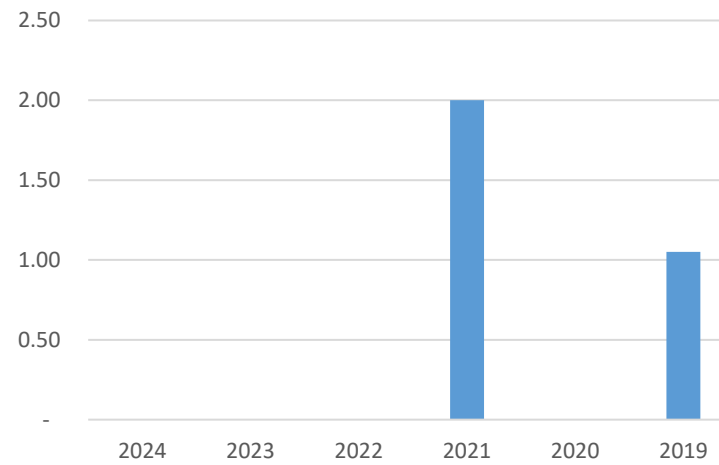


Investment / Market Ratios	2024	2023	2022	2021	2020	2019
Loss per share	(Rs.) (3.92)	(Rs.) (17.7)	25.5	41.8	(16.2)	5.0
Cash dividend per share	(Rs.) -	(Rs.) -		2.0	-	1.05
Break-up value per share	(Rs.) 107.8	(Rs.) 109.2	127.8	103.7	61.8	78.3

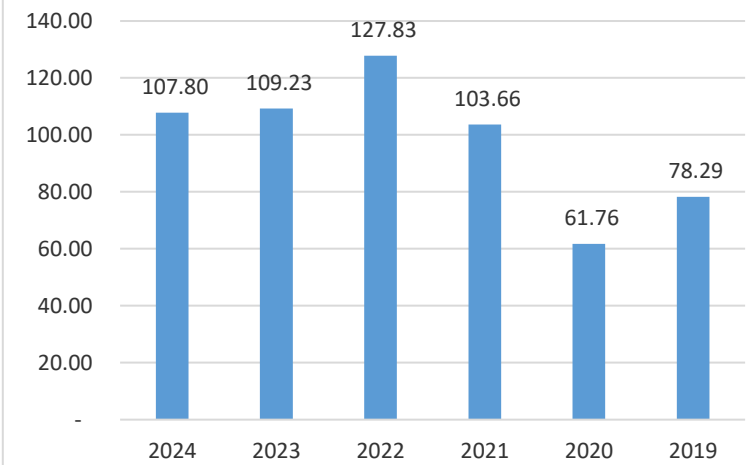
Loss per Share



Cash Dividend per Share



Break-up Value per Share



THANK YOU